

Price Sheet

Hardware and Software Price

Hardware	Part Number	Third-party pricing	Unit Price (JPY)	Qty	Extended Price (JPY)	Maintenance Price per 3-Year (JPY)
Application Server	See Appendix A		See Appendix A	1	10,949,000	2,146,320
Database server	See Appendix A		See Appendix A	1	9,089,000	1,774,440
Ethernet Switch	See Appendix A		See Appendix A	1	270,000	76,680
			Hardware Sub Total		20,308,000	3,997,440
			Hardware Total			24,305,440

Software	Part Number	Third-party pricing	Unit Price (JPY)	Qty	Extended Price (JPY)	Maintenance Price per 3-Year (JPY)
Interstage Application Server	See Appendix B		See Appendix B	1	2,630,000	488,160
Oracle Database	See Appendix B		See Appendix B	1	7,507,000	4,950,000
			Software Sub Total		10,137,000	5,438,160
			Software Total			15,575,160

Total (JPY)	39,880,600
BOPS	214.77
Cost/BOP (JPY)	185689.81

Pricing Sources:

Hardware: Fujitsu List Price

Software:

Oracle Software and Support: Oracle List Price

The others: Fujitsu List Price

Effective Date of Pricing: May 31th, 2003

General Availability

All hardware and software components are generally available as of May 31th, 2003.

Usage Level Pricing

N/A

Total Price For Entire Configuration

JPY 39,880,600

Third Party Prices

N/A

Statement of Responsibility

The following submitter: Fujitsu guarantees the accuracy of the supplied pricing data for a minimum of 60 days from 05/31/2003, and accepts the responsibility to provide revised pricing data to SPEC during the first 90 days should the price increase by 2% or more.

APPENDIX A : Hardware Pricing

Hardware

Description	Product Number	Unit Price (JPY)	Qty	Extended Price (JPY)
Application Server				
Fujitsu PRIMERGY H450	PGH4AE2WK2	4,190,000	1	4,190,000
4-way Rack server (Std. 2 processor) Intel Xeon MP2.0GHz with 2MB Cache x 2 512MB memory as standard (Up to 16GB) 8 PCI Slots - 6 hot-plug (5 x 64bit/100MHz, 1 x 64bit/66MHz, 2x 32bit/33MHz) SCSI controller(on Board) Ultra160 x 2 36GB x 3 HardDisk 24 x CDROM 1.44MB FDD				
Intel Xeon MP2.0GHz with 2MB Cache	PG-FG21E	1,360,000	2	2,720,000
Standard Memory Conversion Kit-4GB (1GB DIMM x 4)	PG-RM4M2	1,700,000	2	3,400,000
Sub Total				10,310,000
36U Rack Unit	PG-R3RC1	340,000	1	340,000
Keyboard/Monitor Enhanced Switch	GP5-SB101	132,000	1	132,000
Keyboard/Monitor Shelf Kit	GP5-R1TB6	70,000	1	70,000
Component Shelf	GP5-R1TB7	20,000	1	20,000
Keyboard/Monitor Cable	GP5- 411	10,000	2	20,000
Color CRT Display	FMV-DP849	27,000	1	27,000
OADG Keyboard	GP5-R1KB1	20,000	1	20,000
PS2 Mouse	FMV-MO105	10,000	1	10,000
Sub Total				639,000
Application Server Total Cost				10,949,000
Application Server Maintenance Price per 3-Year				2,146,320

Description	Product Number	Unit Price (JPY)	Qty	Extended Price (JPY)
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Database Server

Fujitsu PRIMERGY R450 4-way Rack server (Std. 2 processor) Intel Xeon MP1.6GHz with 1MB Cache x 2 512MB memory as standard (Up to 16GB) 8 PCI Slots - 6 hot-plug (5 x 64bit/100MHz, 1 x 64bit/66MHz, 2x 32bit/33MHz) SCSI controller(on Board) Ultra160 x 2 36GB x 3 HardDisk 24 x CDROM 1.44MB FDD	PGR4A4RWK	4,170,000	1	4,170,000
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Intel Xeon MP1.6GHz with 1MB Cache	PG-FG114	1,360,000	2	2,720,000
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Standard Memory Conversion Kit-4GB (1GB DIMM x 4)	PGBRU4M	1,560,000	1	1,560,000
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Sub Total	8,450,000
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36U Rack Unit	PG-R3RC1	340,000	1	340,000
Keyboard/Monitor Enhanced Switch	GP5-SB101	132,000	1	132,000
Keyboard/Monitor Shelf Kit	GP5-R1TB6	70,000	1	70,000
Component Shelf	GP5-R1TB7	20,000	1	20,000
Keyboard/Monitor Cable	GP5- 411	10,000	2	20,000
Color CRT Display	FMV-DP849	27,000	1	27,000
OADG Keyboard	GP5-R1KB1	20,000	1	20,000
PS2 Mouse	FMV-MO105	10,000	1	10,000

Sub Total	639,000
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Database Server Total Cost	9,089,000
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Database Server Maintenance Price per 3-Year	1,774,440
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Description	Product Number	Unit Price (JPY)	Qty	Extended Price (JPY)
Ethernet Switch				
Fujitsu Ethernet Switch	SH1740	270,000	1	270,000
Ethernet Switch Maintenance Price per 3-Year				76,680

APPENDIX B : Software Pricing

Software

Description	Part Number	Third Party Brand Pricing	Unit Price (JPY)	Qty	Extended Price (JPY)	Maintenance Price per 3-Year (JPY)
Interstage Application Server Plus V5.0L20	B293C56S0		700,000	1	700,000	143,640
Interstage Application Server Plus V5.0L20 for Windows Additional Processor License	B293B56T0		560,000	3	1,680,000	344,520
Microsoft Windows 2000 Advanced Server for Fujitsu PRIMERGY H450 bundle	PGBUUW1			1	250,000	
Interstage Application Server Sub Total					2,630,000	488,160
Oracle Database Standard Edition 1CPU License	B293B82D7		1,875,000	4	7,500,000	4,950,000
Oracle 9i Database Release 2 (9.2.0) CD pack for Microsoft Windows	B298C14P1			1	7,000	
Microsoft Windows 2000 Server	included in hardware bundle pricing					
					7,507,000	4,950,000